



Fortuna Entertainment Group NV

Q1 2013 Financial Results

May 7, 2013



Agenda

Introduction

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Fortuna Lottery in Q1 2013

Dividend in 2013

Outlook & Summary

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Fortuna - Leading CEE Betting Operator



Pop. 38.5 million
78k registered users
No. 1 market position
Retail & Online

Pop. 10.5 million
208k registered users
No. 2 market position
Retail & Online &
Lottery

Pop. 5.4 million
80k registered users
No. 2 market position
Retail & Online

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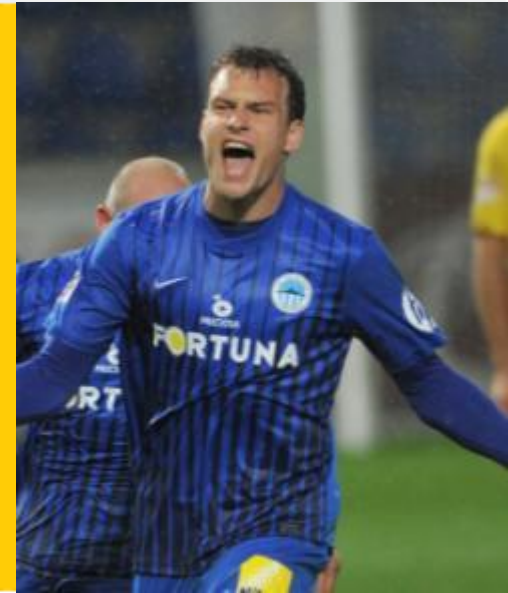
Financial Highlights Q1 2013

- ▶ **Group Amounts Staked increased to EUR 141,2 million (+24.0%)**
- ▶ **Gross Win EUR increased to EUR 33,5 million (+9.0%)**
- ▶ **EBITDA increased to EUR 11,3 million (+34.4%)**
- ▶ **Over 36,000 newly registered clients in Q1 2013 (+9.8% from end 2012)**
- ▶ **Group Gross Win from on-line sports betting EUR 13,6 million (+33.8%)**
- ▶ **Amounts staked growing double digits in all three countries, driven by on-line**
- ▶ **EBITDA Lottery positive EUR 40 thousand (-103.4%)**

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Q1 2013 Financial Performance

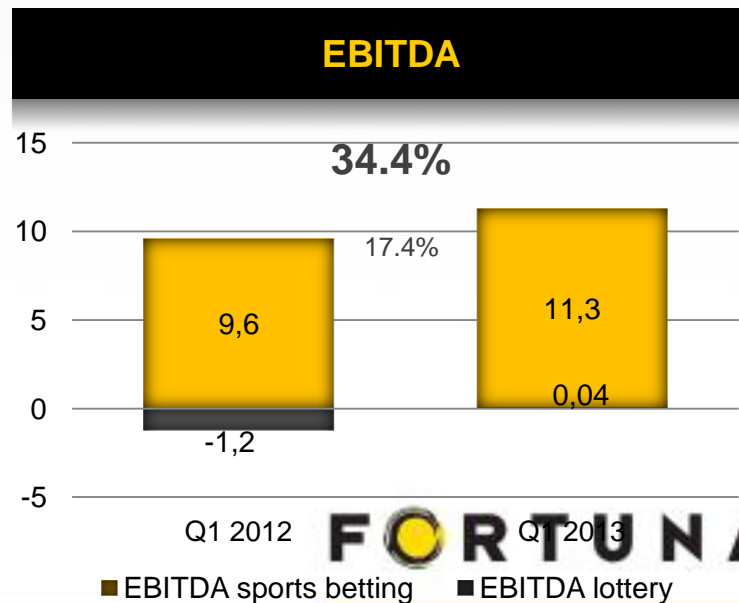
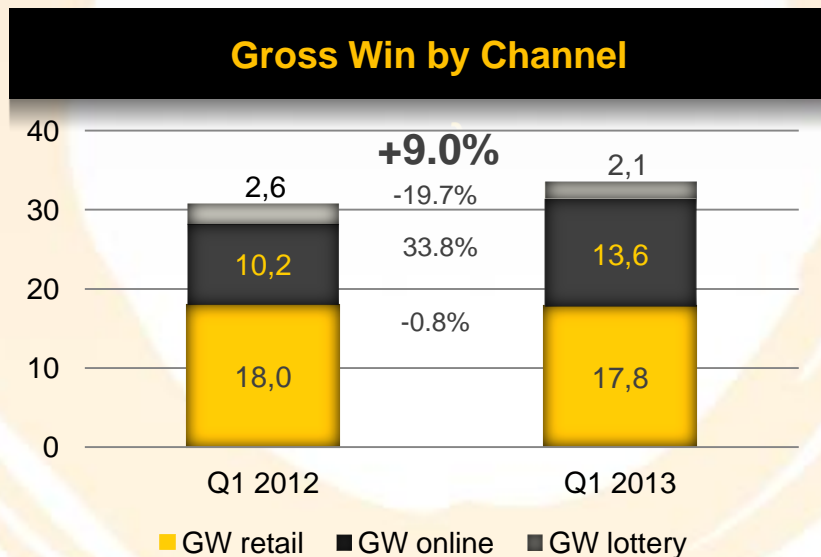


Financial results Q1 2013

- ▶ Amounts Staked EUR 141,2 million (+24.0%)
- ▶ Gross Win EUR 33,5 million (+9.0%)
- ▶ Revenue EUR 28,8 million (+5.5%)
- ▶ EBITDA EUR 11,3 million (+34.4%)



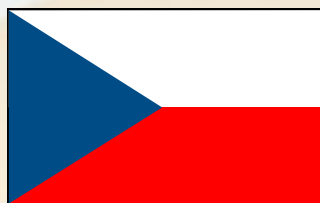
■ Amount Staked sports betting ■ Amount Staked lottery



■ EBITDA sports betting ■ EBITDA lottery

Sports betting by country

Due to competitive reasons, Fortuna decided not to provide country figures going forward. The new disclosure should not affect investor's ability to assess the investments



- Q1 2013 Amount Staked growing double digit
- Higher betting volumes due to service fee abolishment on on-line
- Over 50% of Gross Win generated by on-line and live betting
- Gross Win from retail betting declined



- A solid double digit growth of Amounts Staked in Q1 2013
- No more high rollers effect
- Gross Win in Slovakia growing in both on-line and retail, faster growth by on-line
- New regional head in Slovakia Marek Biely appointed as of May 1, 2013



- Polish Amounts Staked in Q1 2013 grew double digit
- Driven by rapid expansion of on-line betting and acquisition of shops from Tipsport PL
- Number of registered clients for on-line business in Poland at the end of Q1 2013 - 19 thousand

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Fortuna Lottery in Q1 2013



Czech Lottery EBITDA positive

In EUR million	Q1 2012	Q1 2013	change %
Amounts Staked Lottery	5,2	4,1	(20.6%)
- numerical games	4,1	-	na
- scratch tickets	1,1	-	na
Gross Win Lottery	2,6	2,1	(19.7%)
- numerical games	2,2	-	na
- scratch tickets	0,4	-	na
Revenues Lottery	2,6	2,0	(19.6%)
EBITDA Lottery	(1,2)	0,04	na

- ▶ Going forward, Fortuna will no longer provide a breakdown between numerical and scratch cards due to competitive reasons

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Strategic Developments

- ▶ Lottery break-even anticipated by the first half of 2013
- ▶ Strategic options are now being discussed by the management
- ▶ An entry of a strong strategic partners with international experience in lottery business is the likely scenario
- ▶ Fortuna is seeking production and distribution expertise as well as cost sharing
- ▶ Additional information about strategic development should be announced in the next couple of months
- ▶ Previously agreed sale up to a 10% stake to E-INVEST will be finalized by June this year according to plan

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Dividend in 2013



Dividend Information

- ▶ The management will propose a gross dividend per share of EUR 0.67
- ▶ The dividend pay-out will consist of three parts (see below)
- ▶ The dividend payment is subject to the AGM approval on 28 May 2013
- ▶ Record date is proposed on 11 June 2013 and payment day either 26 June 2013 or 30 July 2013

	TOTAL	PER SHARE
Dividend from consolidated net profit 2012	EUR 11,960,000	EUR 0.23
Dividend from retained earnings	EUR 5,200,000	EUR 0.10
Share premium distribution	EUR 17,680,000	EUR 0.34
TOTAL	EUR 34,840,000	EUR 0.67

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Summary & Outlook



2013 Outlook

- ▶ Focus on on-line product development:
 - ▶ New application for tablets and mobile from Mobenga
 - ▶ More live streaming
- ▶ New trading format from Amelco
- ▶ Lottery in positive figures
- ▶ A potential strategic partner for Fortuna Loterie
- ▶ Exceptionally high dividend pay-out could be financed by a bank debt – terms currently negotiated
- ▶ Operating with social responsibility in regulated markets with political acceptance of sports betting as a social/leisure activity

IR Calendar & Contacts

Event	Date
AGM	May 28, 2013
Half Year 2013 Report	August 29, 2013
Q3 2013 Interim Report	November 7, 2013

IR Contacts

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